



It's a Great Time to Advertise on the Beat

In order to keep the Delta on-time, 97.9 The Beat's "Mr. Time" now announces the correct time twice per hour, 24 hours per day.

Your business can sponsor the time announcements on 97.9 The Beat. Each sponsor will receive an opening "billboard" followed by an ad (15-seconds total) promoting your business. Example:

"Anytime is a great time to open a new savings account at the First National Bank of Indianola. Plus, now's the time to get free checking and a free safe deposit box with all new accounts. Isn't it about time you started banking with First National Bank, now with three convenient locations in Sunflower County." (time tone, followed by time announcement)

Each sponsor receives 6 time sponsorships daily (1 @ Mid-4am; 1 @ 4am-8am; 1 @ 8am-Noon; 1 @ Noon-4pm; 1 @ 4pm-8pm; 1 @ 8pm-Mid). Random placement assures that your ad will be exposed to the maximum number of listeners throughout the week.

Sign up long-term and receive a substantial discount:

Term	Monthly Rate
Month to Month (Non-Discounted)	\$547.50
6-Month Sponsorship (35% discount)	\$355.88
12-Month Sponsorship (50% discount)	\$273.75

Sign up for automatic payment via credit card or bank draft and receive an additional 10% discount.

Yes, sign me up as a 97.9 The Beat Time Check sponsor, as indicated above, starting on _____.

Authorized Signature

Printed Name/Title

Business Name

Date

Note: Time sponsorships are limited to a total of 4 advertisers. Non-discounted rate is \$547.50 per month. Discounts are automatically forfeited if minimum commitment is not fulfilled. Discount may also be forfeited in the event any invoice is not paid by the due date or within any applicable grace period (typically 30 days beyond the due date). All rates net to station.

Terms: This order becomes a binding contract upon acceptance by General Manager of Station or his authorized agent. Unless agreed to by the parties, full payment is required at time of order. If credit is approved, the Station will invoice Business in accordance with Station's standard billing practice. Payment for all invoices is due and payable not later than the 15th calendar day of the month following broadcast. A \$15 Late Fee will be charged on all invoices not paid within 30-days of the due date. Thereafter, an additional \$15 Late Fee will be charged for each month the original invoice remains unpaid. Unless otherwise specified, all rates are net to station. If contract is not fulfilled, any discounts earned will be forfeited and any "added value" supplied pursuant to this agreement will be charged to Advertiser at the Station's normal advertising rate. A 10-day written notice is required for cancellation of any sponsorships. No exceptions. Flat-rate packages may not be pro-rated and any cancellation must correspond to the end of a calendar month. Any billing disputes must be submitted to station in writing within 20-days of invoice date, otherwise invoices will be considered final. A \$35 fee will be imposed for any check returned by your bank. The person signing above guarantees payment on the terms and conditions specified herein. Furthermore, Advertiser agrees to pay all costs of collection, including (but not limited to) attorney fees, court costs, and related expenses. Additionally, should Station initiate any litigation regarding the terms and conditions of this contract, including Station's right to collect on amounts owed, Advertiser shall submit to said litigation occurring in a court of competent jurisdiction within Bolivar County, Mississippi, or any other court of competent jurisdiction within the area of Station's licenses, at Station's sole discretion. No terms may be modified except by written agreement and must be approved by Station Management. The station does not discriminate on the basis of race, gender or ethnicity. Advertiser hereby certifies that it is not buying advertising under this sales contract for a discriminatory purpose, including but not limited to, decisions to not place advertising on particular stations on the basis of race, gender, national origin or ancestry.